

Welcome to

**Aziz Group**



**Aziz Group of Industries Ltd.**

Since 1965

## Web Address

[www.azizgroupbd.com](http://www.azizgroupbd.com)

## Office

### Location

#### Head Office

45, Dilkusha C/A,  
Motijheel, Dhaka- 1000.

#### Corporate Office

240, Tejgaon I/A,  
Dhaka- 1208.



# Aziz Group



Trading	Manufacturing	Investments	Real State	Charitable Foundation
HS Corporation	ASM Chemical Industries Ltd.	The City Bank Ltd.	AZIZ Court	Munira Mujaher Hosne Aziz Foundation
RH Corporation	Ratna Printing	Central Insurance Company Ltd.		
RJM Corporation	Aziz Super Garments	Mecantile Insurance Company ltd		
SAS Enterprise		MEGHNA INSURANCE		
AAA Corporation		MERCANTILE ISLAMIC LIFE INSURANCE		
Mac Corporation				



# Management Profile

**Azizul Haque Chowdhury**  
Chairman

**Rajibul Huq Chowdhury**  
Managing Director

**Zoynal Abedin  
Chowdhury**  
Director & CEO



## Various Positions in our Group

Positions	No. of personnel
Director	12
General Manager	4
Deputy General Manager	3
Consultant	3
Manager	25
Engineer	55
Chemist	59
Executive	48
Officer	120
Others	858
<b>Total Team Members</b>	<b>1184</b>



## Professionals in our Group

Professionals	No. of personnel
MBBS	1
Engineers	55
MBA	30
Masters	93
Graduates	113
Diplomas	47

## Financial Highlight

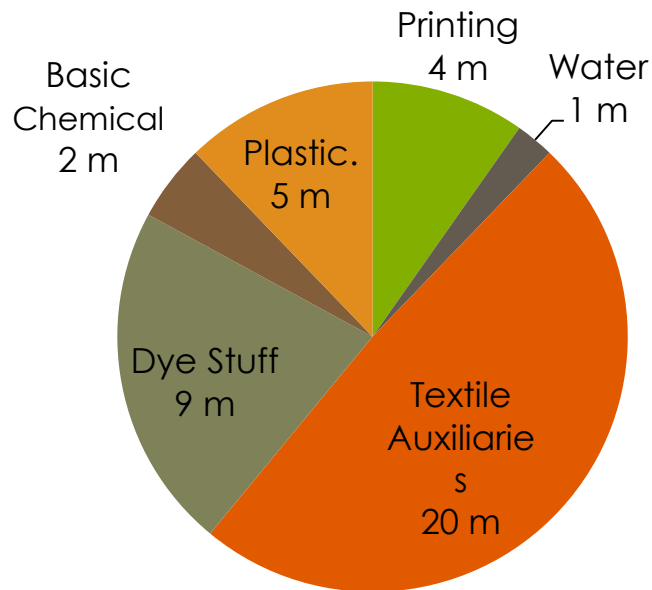
Concern		Sales figure in million (US\$)		
		2015-2016	2016-2017	2017-2018
Trading Division	Printing	4.7	5.2	6
	Water	0.8	1.3	2
	Textile Auxiliaries	26	31	40
	Dye Stuff	5	9	12
	Basic Chemical	2.6	3.2	4
	Plastic.	4	5	7
Manufacturing Division	ASM Chemical Industries Ltd.	-	-	28
	Joint-Venture Company	-	4.5	6
Textile & Garments		12	8	8
<b>Total</b>		<b>55.1</b>	<b>67.2</b>	<b>113</b>



# Financial Highlights

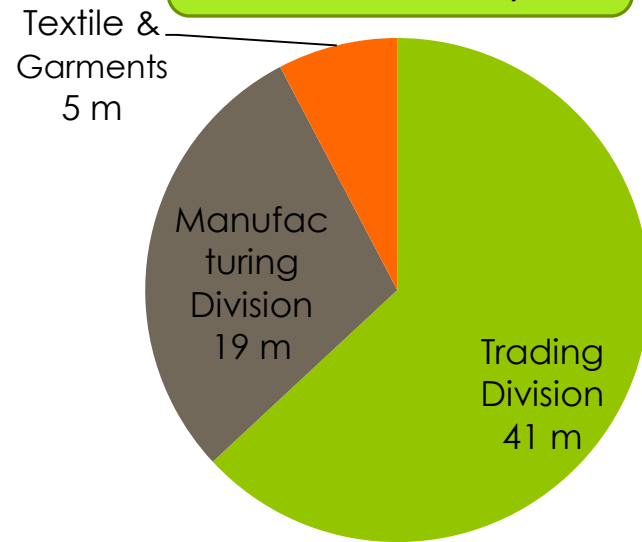
For the year 2017 - 2018

**Sales by Trading Unit**  
In million US\$



- Printing
- Water
- Textile Auxiliaries
- Dye Stuff
- Basic Chemical
- Plastic

**Sales by Division**  
In million US\$



- Trading Division
- Manufacturing Division
- Textile & Garments

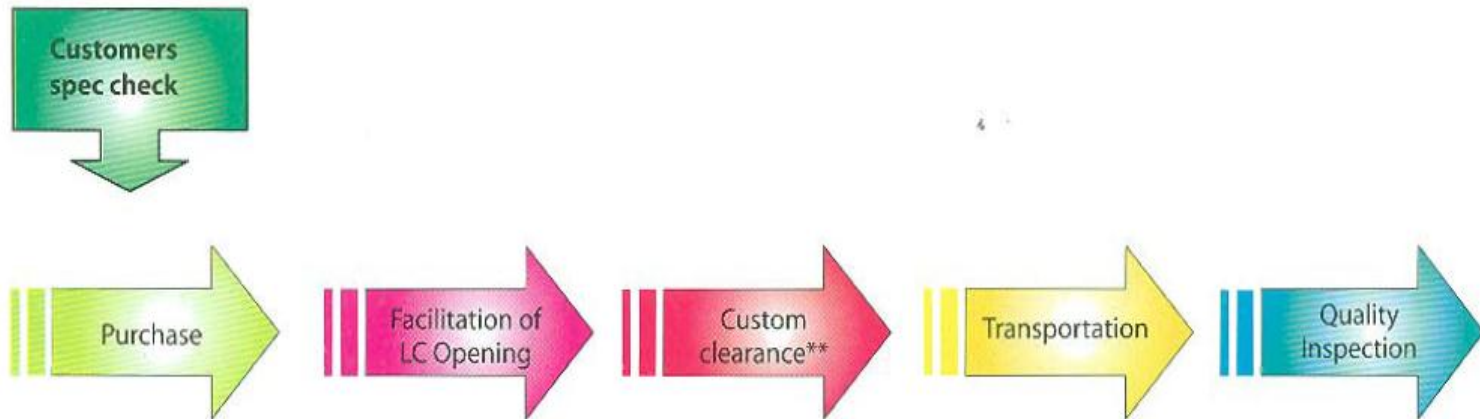


# Business Associates





# FACILITIES



# Corporate Social Responsibilities

Responsibilities to Employees

Environmental Pollution Control

Health & Safety

Charitable involvement through Munira  
Mujaher Hosne Aziz Foundation



# Munira Mujaher Hosne Aziz Foundation at Chittagong

Orphanage

Hospital

Mosque

Madrasa

Computer Training Institute

Nursing Training Institute

Garments Training Institute



# Sales Strategy

- ✓ Tie up with industry top player and supplier.
- ✓ Regular training of buyers.
- ✓ Regular training by suppliers.
- ✓ Highly educated local sales force.
- ✓ Excellent transport & communication facilities for sales team.
- ✓ Ensure top quality image thru customer satisfaction & logistics.
- ✓ Own transportation network for quick delivery.
- ✓ Reasonable inventory maintain enhance for new product.
- ✓ Proper documentation for buyers.
- ✓ Optimum credit facility & project financing.
- ✓ Implementation of “Customer Right” sales philosophy.
- ✓ Indenting facility for bond & nonbond customer.
- ✓ Own state-of-the-art LAB for quick problem identification & claim settlement.
- ✓ Transparency of all data, complains, purchase pricing & communication to foreign  
Principals or Partners.
- ✓ Ensuring GLOBAL strategy for foreign investors & agents.
- ✓ Ensuring GLOBAL strategy for foreign investors & agents.



# Sales Strategy



Sales Figure: 40 – 60 million US\$

Number of Person: 40

Min. Education: M.Sc. In Chemistry

Passport : Mandatory

Training: Mandatory

Product Stewardship

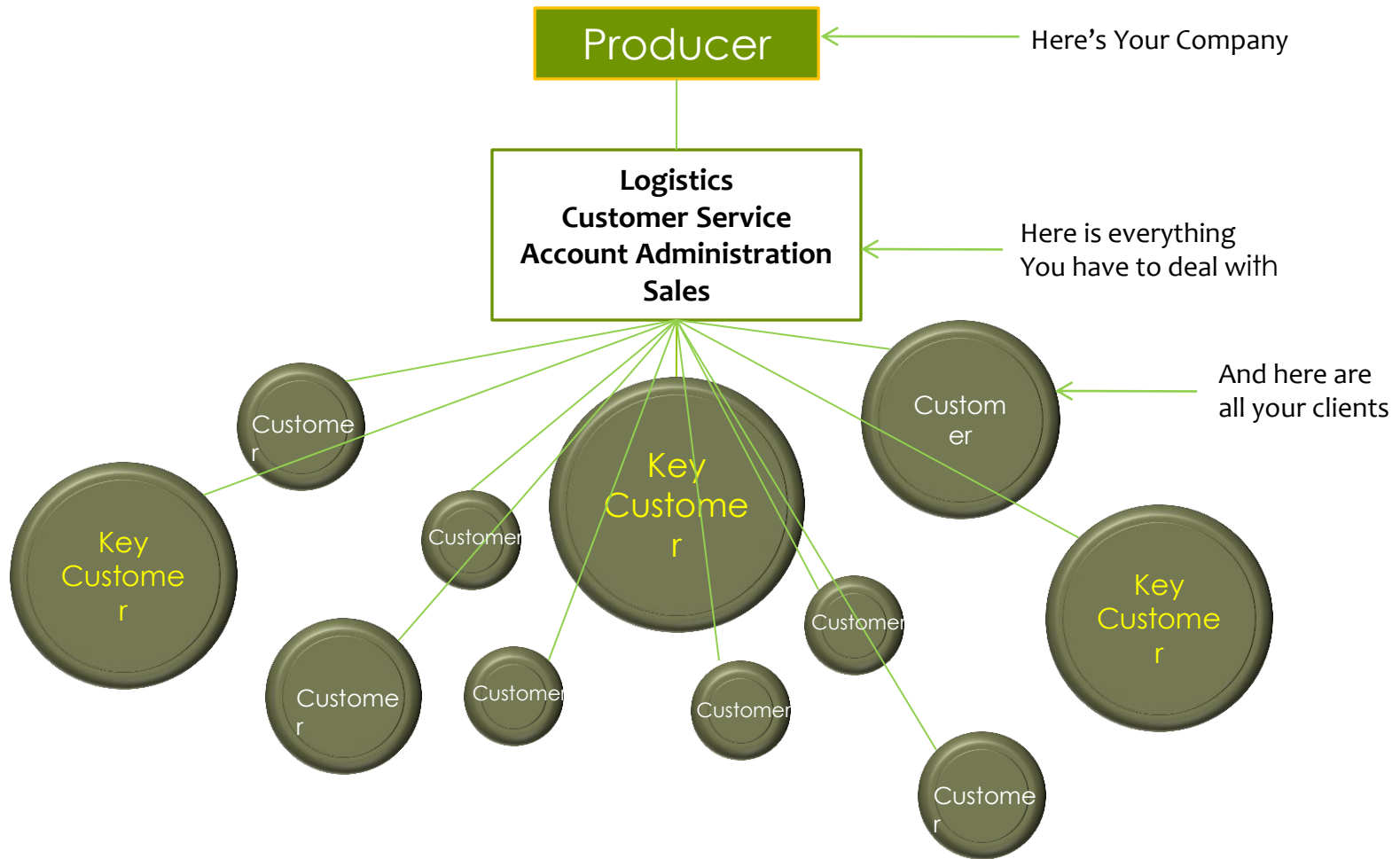
Number of Private Car: 20

Number of Truck: 15

Number of Tankers: 4

Fully Integrated Mobile & Internet Facilities

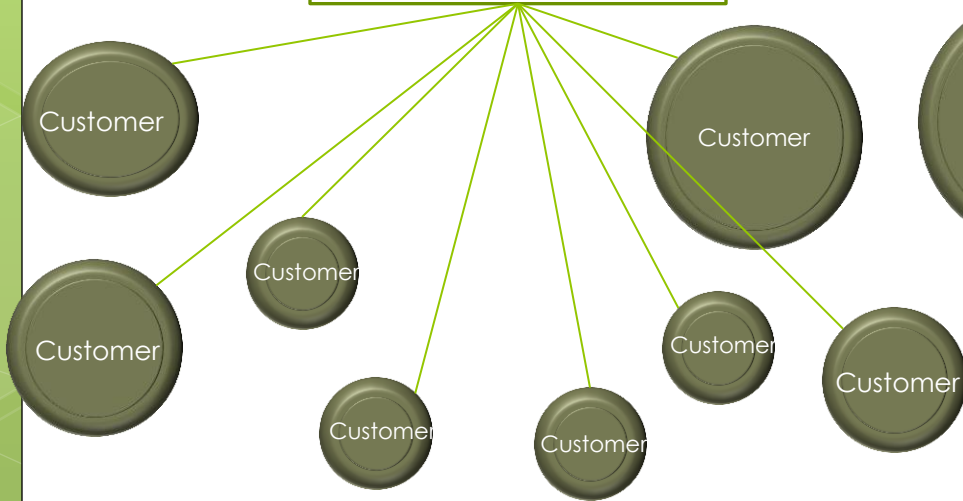
# Your Company without Aziz Group



# Your Company with Aziz Group



Logistics  
Customer Service  
Account Administration  
Sales

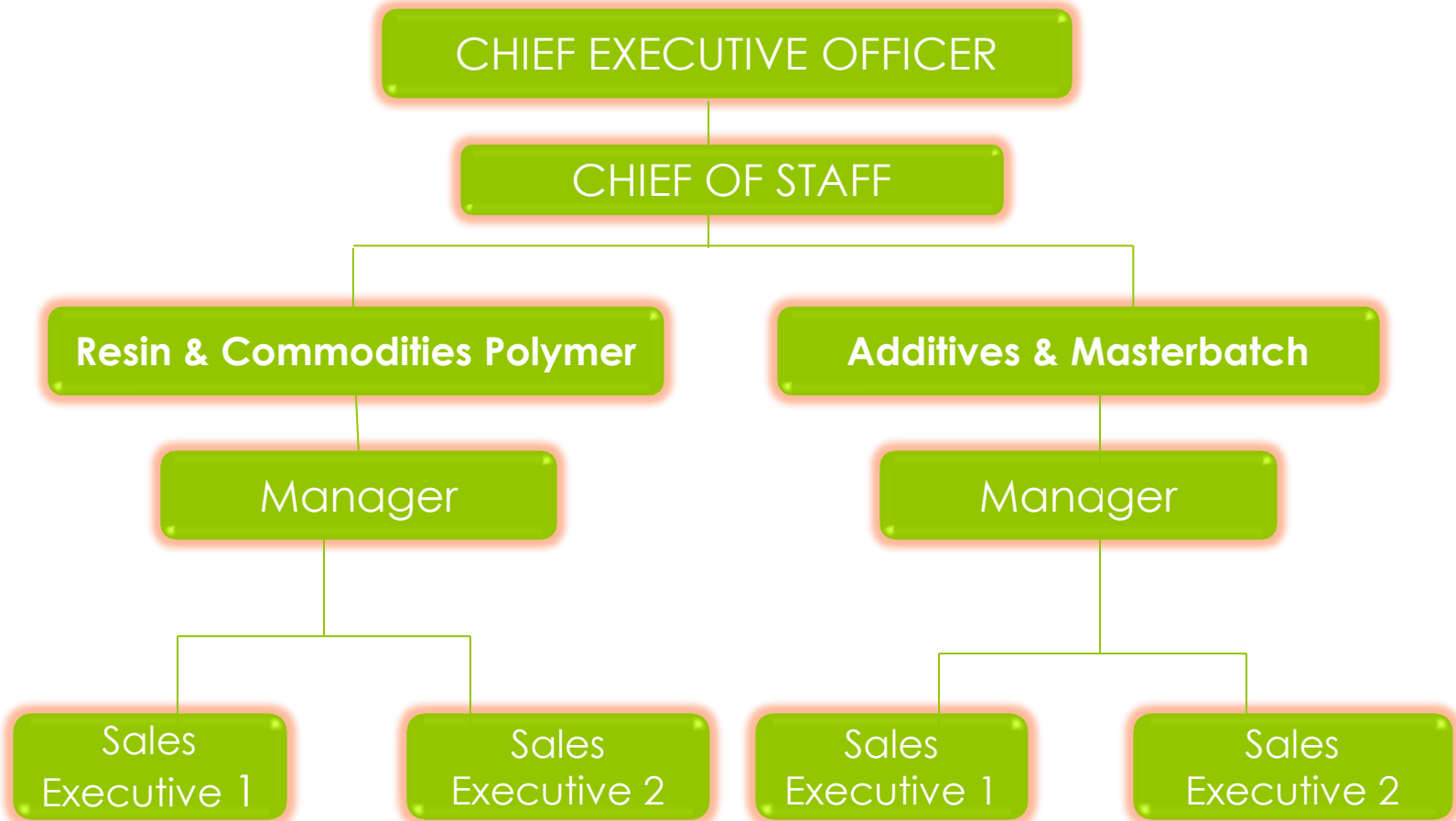


Now, you can focus on what you do best and Aziz Group can take care of the rest

Producer



# ORGANOGRAM OF PLASTICS SECTION



# ORGANOGRAM OF MACHINERIES SECTION

CHIEF EXECUTIVE OFFICER

GENERAL MANAGER

Plastics  
Machineries

Manager

Sales 1

Sales  
2

Plastics Recycle  
Machineries

Manager

Sales 1

Sales  
2

Others Machineries

Manager

Sales 1

Sales  
2

# ORGANOGRAM OF GENERAL CHEMICAL SECTION

CHIEF EXECUTIVE OFFICER

Coordinator

General Manager

Basic  
Chemicals

Water  
Chemicals

Textile  
Chemicals

Plastic  
Chemicals

Special  
Chemicals

Manager

Manager

Manager

Manager

Manager

Sales  
s 1

Sales  
2

Sales  
1

Sales  
1

Sales  
1

Sales  
1

Sales  
1

Sale  
s 1

Sale  
s 1

Sales  
1

# RJM Plastic Section

Plastic Resin

Plastic Machineries

Plastic Products

Plastic Masterbatch

Recycle Machine

Recycle Plastic



# PLASTICS SECTION

**Polymer**



LLDPE

R- PET

HDPE

PVC

PET

PA

PS

**All kinds of Masterbatch**



Different color

Additives

White

Black

**Plasticizer**



Stearic Acid

TiO<sub>2</sub>

CaCO<sub>3</sub>



## WHY US?

We make sure that only high quality products are delivered, well in time to our customers. Supported by our skilled and robust infrastructure, we efficiently provide customer centric solutions to our clients.

Following factors have helped us in becoming clients' favorite:

◆ Modern infrastructure facility

◆ Latest manufacturing technology

◆ Top 3 position in our market leadership

◆ Experienced team members

◆ Excellent lab facility

◆ Timely delivery of consignments

◆ Ware housing facility

◆ Complete customization

◆ Prompt after sale support

◆ Transparent business practices

◆ Custom clearance and logistic facility

◆ Customer audit and Credit check

# Our Business Units



# MACHINERY SECTION

We are having the ownership of 80% of Market in our country of the following Machineries Companies.

**LAB TECH** ENGINEERING  
COMPANY LTD



**GAMMA  
MECCANICA**



**SOREMA**  
PLASTICS RECYCLING SYSTEMS

# RH Corporation

Established in 1995

## Products we provide

- ❖ Fibre Auxiliaries
- ❖ Pretreatment
- ❖ Dyeing
- ❖ Colours
- ❖ Printing
- ❖ Finishing
- ❖ Coating
- ❖ Garment
- ❖ Textile Care



# HS Corporation

Established in 2002



**ChuanPlus**



## Features of M&R Machine

- ❖ Fully Automatic
- ❖ PLC Controlled
- ❖ Freewheel Capability
- ❖ Clockwise/ Counterclockwise Rotation
- ❖ Variable Drive Motor For Smooth Prints
- ❖ Maximized Print Speed
- ❖ Multiple Print Stroke Capacity
- ❖ Onboard Self- Diagnostics



# RJM Corporation

## Basic Chemical we provide

- ❖ Textile Chemicals
- ❖ ETP Chemicals
- ❖ Boiler water chemicals
- ❖ Cooling water chemicals
- ❖ Water and waste water chemicals
- ❖ Coagulant and Flocculants
- ❖ Drinking water chemicals
- ❖ Industrial process water chemicals
- ❖ Cleaning chemicals
- ❖ Lab Instrument & reagent chemicals



# RJM Corporation

## Service we provide

- ❖ ETP Engineering Consultancy
- ❖ Lab Instruments
- ❖ 24 hours customer service
- ❖ 30,000 sq ft warehouse for in-house storage
- ❖ Custom formulation are also available on demand
- ❖ Soil and ground water remediation
- ❖ Operation and maintenance of water treatment facilities
- ❖ Water Management





- International Chamber of Commerce
- American Chamber of Commerce
- Swiss Chamber of Commerce
- German Chamber of Commerce
- Dhaka Chamber of Commerce
- Bangladesh Small and Captive Power Producer's Association
- Bangladesh Chemical Society



# Our Membership



AZIZ GROUP AZIZ GROUP AZIZ GROUP AZIZ GROUP AZIZ GROUP AZIZ GROUP AZIZ GROUP



# ETP

## Treatment Technologies

- Physicochemical
- Biological
- Physicochemical Combined with Biological
- Advanced Oxidation Process, AOP (by Chlorine)





# ASM Chemical Industries Ltd.

All About Chemicals

Established in 2006

ASM Chemical Industries is a leading edge Chlor-Alkali manufacturing company, based in Dhaka, Bangladesh with a set up to manufacture and market world class chemicals with outstanding product quality, product development capabilities and outstanding services.



Aziz Group

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# ASM Chemical Industries Ltd.

All About Chemicals

Established in 2006

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T  
S

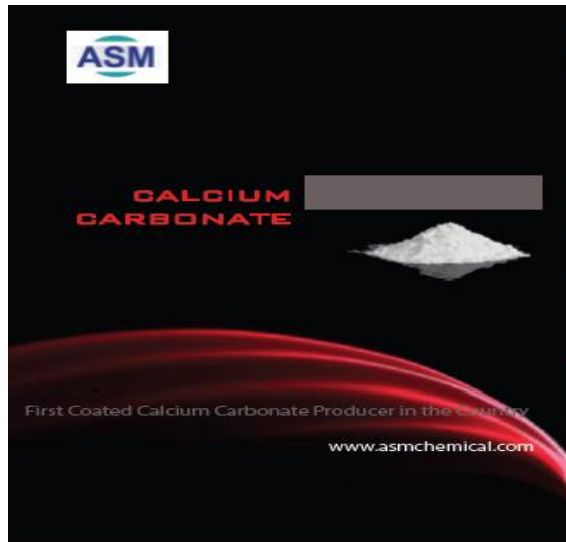
- Chlorine ( $\text{Cl}_2$ )
- Caustic Soda ( $\text{NaOH}$ )
- Hydrochloric Acid ( $\text{HCl}$ )
- Hydrogen Peroxide ( $\text{H}_2\text{O}_2$ )
- Sodium Hypochlorite ( $\text{NaOCl}$ )
- Chlorinated Paraffin Wax (CPW)
- Stable Bleaching Powder (SBP)
- Poly Aluminium Chloride (PAC)
- Calcium Carbonate



Aziz  
Group

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## New Product of ASM Chemical Industries Limited



ASM

**CALCIUM  
CARBONATE**

First Coated Calcium Carbonate Producer in the Country

[www.asmchemical.com](http://www.asmchemical.com)



ASM

**LAB REAGENT**

Hydrochloric Acid  
Hydrogen Peroxide

ASM CHEMICAL INDUSTRIES LIMITED  
240 Tejgaon I/A, Dhaka-1208  
Tel-8879178-80, Fax-8879184  
[www.asmchemical.com](http://www.asmchemical.com)



ASM

**POLYALUMINIUM  
CHLORIDE (PAC)**

First PAC Producer in the country

[www.asmchemical.com](http://www.asmchemical.com)

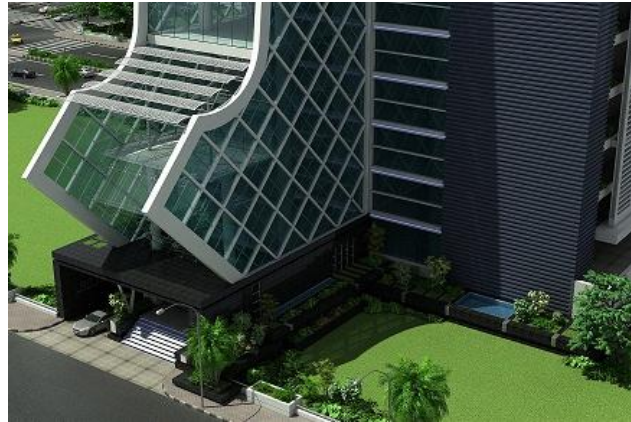


# Certified Chemical & Quality Control Lab





# AZIZ Court



## Aziz court

A 28-STORIED COMMERCIAL BUILDING WITH  
3 BASEMENT FLOOR FOR CAR PARKING OF AZIZ GROUP  
AT 88,89,90 (PART) AGRABAD COMMERCIAL AREA  
AGRABAD,CHITTAGONG , Mobile: +8801713063510,  
Email: ceodesk@azizgroupbd.com

# Our Achievements .....



# THANK YOU!

